



**Qualifications of
B. KYLE SAYLORS, MAI, SRA**

CERTIFICATIONS:

- NC Certified General Appraiser #A6684
- FHA-Approved Appraiser
- VA-Approved Appraiser
- NC Licensed Real Estate Broker #211056 (Inactive)

DESIGNATIONS:

- MAI, Appraisal Institute; SRA, Appraisal Institute

EDUCATION:

- University of North Carolina at Chapel Hill, 2001, AB, Economics

EXPERIENCE:

- December 2014 – Present
Appraiser/Owner
Saylors Real Estate & Appraisals, LLC
1008 East Ash Street
Goldsboro, NC 27530-3808
919-947-0619
- July 2002 – December 2014
Appraiser (Independent Contractor)
Wayne Appraisal Services
PO Box 248
304 East Walnut Street
Goldsboro, NC 27533-0248
919-735-7262
- July 2001 – July 2002
Appraiser (Independent Contractor)
Dec Appraisal Services
PO Box 21010
Raleigh, NC 27619-1010
919-601-1383

AFFILIATIONS/MEMBERSHIPS/PROFESSIONAL ACTIVITIES:

- Designated Member (MAI, SRA), Appraisal Institute
- Goldsboro – Wayne County Association of Realtors®
- NC Association of Realtors®
- National Association of Realtors®
- Member, North Carolina Regional MLS
- Member, Triangle MLS
- Goldsboro Rotary Club, Treasurer (2022-2023), Secretary (2015-2016, 2018-2022), Immediate Past-President (2018-2019), President (2017-2018), President Elect (2016-2017), President Nominee (2015-2016)
- Co-Chair, Field of Honor® Event sponsored by the Goldsboro Rotary Club and Wayne Community College
- Committee Member, Taste of Wayne (sponsored by United Way of Wayne County)
- Board Member – Secretary/Treasurer, Goldsboro-Wayne County Board of Realtors MLS
- Member, Wayne County Chamber of Commerce; Member, Military Affairs Committee; Member, Military Affairs Committee Steering Committee; Honorary Commander, 916 FSS/CC (2018-2020); Honorary Commander, 335 FGS/CC (2023-2026)
- Member, Board of Trustees, Wayne Country Day School, Goldsboro, NC (2020-2026); Member, Executive and Academic Excellence Committees; Chair, Strategic Planning Committee
- Board Member, Wayne County Public Library Advisory Board, Goldsboro, NC
- Treasurer, St. Stephen's Episcopal Church, Goldsboro, NC

PROFESSIONAL/CONTINUING EDUCATION COURSES COMPLETED:

- Introduction to Real Estate Appraisal (R-1), Durham Technical Community College, 2001
- Valuation Principals and Procedures (R-2), Durham Technical Community College, 2001
- Applied Residential Property Valuation (R-3), Durham Technical Community College, 2001
- Introduction to Income Property Appraisal (G-1), Durham Technical Community College, 2001
- NC Real Estate Commission Pre-licensing Course, Wayne Community College, 2003
- Land Valuation, Appraisal Institute, 2005
- National USPAP Update, 2005
- Appraising Factory Built Housing, 2005
- Advanced Income Capitalization Procedures (G-2), Appraisal Schools by M. Curtis West, 2006
- Applied Income Capitalization Procedures (G-3), NCREI, 2006
- 15-Hour National USPAP Update, Appraisal Institute, 2006
- National USPAP Update, 2007
- Liability Management for Residential Appraisers, Appraisal Institute, 2007
- Valuation of Detrimental Conditions in Real Estate, Appraisal Institute, 2007
- Appraising Historic Properties, Appraisal Institute, 2007
- NC Real Estate Commission, Broker Transition Course, 2008
- Marshall & Swift Residential Cost Training, Appraisal Institute, 2008
- Sales Comparison Approach, 2008
- **Advanced Income Capitalization, Appraisal Institute, 2008**
- Spotlight: New Residential Market Conditions Form (1004MC), Appraisal Institute, 2009
- Current Issues in Appraising, 2009
- National USPAP Update, Appraisal Institute, 2009
- **General Market Analysis & Highest and Best Use (Revised), Appraisal Institute, 2009**
- **Report Writing and Valuation Analysis, Appraisal Institute, 2010**
- **Advanced Sales Comparison & Cost Approaches, Appraisal Institute, 2010**
- National USPAP Update, Appraisal Institute, 2011
- **Advanced Income Capitalization, Appraisal Institute, 2011**
- **Advanced Concepts and Case Studies, Appraisal Institute, 2011**
- National USPAP Update, Appraisal Institute, 2012
- Business Practices and Ethics, Appraisal Institute, 2012
- **Advanced Income Capitalization, Appraisal Institute, 2013**
- National USPAP Update, Brightpath Education Services, 2014
- **Advanced Concepts and Case Studies, Appraisal Institute, 2014**
- Real Estate Finance Today, J.Y. Monk, 2015
- National USPAP Update, Appraisal Institute, 2016
- Analyzing Operating Expenses, Appraisal Institute, 2017
- Rates and Ratios: Making Sense of GIMs, OARs, and DCF, Appraisal Institute, 2017
- Cool Tools: New Technology for Real Estate Appraisers, Appraisal Institute, 2017
- National USPAP Update, Appraisal Institute, 2018
- General Update Course (2017-2018), J.Y. Monk, 2018
- General Update Course (2018-2019), Go Real Estate, 2018
- Cool Tools: New Technology for Real Estate Appraisers, Appraisal Institute, 2019
- Eminent Domain and Condemnation, Appraisal Institute, 2019
- Using your HP12C Financial Calculator, Appraisal Institute, 2019
- General Update Course (2019-2020), Kaplan Real Estate Education, 2020
- National USPAP Update, Appraisal Institute, 2020
- Reviewing Residential Appraisals and Using Fannie Mae Form 2000, Appraisal Institute, 2021
- Cool Tools: New Technology for Real Estate Appraisers, Appraisal Institute, 2021
- Subdivision Valuation, Appraisal Institute, 2021
- Business Practices and Ethics, Appraisal Institute, 2022
- National USPAP Update, Appraisal Institute, 2022

- Fundamentals of the Uniform Appraisal Standards for Federal Land Acquisitions, Appraisal Institute, 2023
- General Update Course (2022-2023), Kaplan Real Estate Education, 2023
- Measure It Right! – Using the ANSI-Z765-2021 Standard for Residential Properties, Appraisal Institute, 2023
- Appraiser's Guide to Expert Witnessing, Appraisal Institute, 2023
- National USPAP Update, Appraisal Institute, 2024
- Construction Terminology and Plan Reading, NCDOT, 2025
- Best Practices for Residential Real Property Appraisals/Best Practices for Commercial Real Property Appraisals, NC DOT, 2025
- The Appraiser's Guide to the New URAR, McKissock Learning, 2025
- 2026-27 7-Hour USPAP Continuing Education Course, Appraisal Institute, 2026

Required MAI Designation Course